



# A Woman's Guide to Successful Negotiating, Second Edition

*Lee E. Miller, Jessica Miller*

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*“Breakthrough perspective. Every woman can benefit from this indispensable guide to getting what you want.”*

—Cathie Black, Chairman, Hearst Magazines

*“No matter what the situation, this book provides you with the negotiating techniques and the overall confidence to deal with the issue.”*

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*“Much of life is one great big negotiation and in A Woman's Guide to Successful Negotiating, this father-daughter team lets women in on the secrets they have learned over their lifetimes.”*

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- Are you afraid to ask for that raise or promotion or just don't know how?
- Ever wonder why some women who get divorced end up with the financial resources they need to get on with their lives, while others suffer a drastic reduction in lifestyle?

Discover the three keys to negotiating success for women. Understand the 10 most common mistakes that women make and how to avoid them. Learn from women such as CEO of Avon Andrea Jung, Chairman of Hearst Magazines Cathie Black, Emmy-winning actress Christine Baranski, and television anchor Alexis Glick how to get what you deserve in every aspect of your life, whether it is earning more money, buying your next car, or just getting your husband to help around the house.



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